

COAL INDIA LIMITED
RECRUITMENT OF MANAGEMENT TRAINEES 2016-17
SYLLABUS FOR PAPER-I :COMMON FOR ALL DISCIPLINES

General Knowledge/awareness

Everyday Science, Scientific Research, Sports, Indian Culture, Indian History, Indian national movement, World & Indian Geography, Natural resources Indian Economy, Indian Polity, Indian Constitution, National & International current affairs, Environment, India's Agriculture, Trade & Commerce, Basic Information technology.

Numerical ability

Number System, decimals, fractions and relationships between numbers, Percentage. Ratio & Proportion, Square roots, Averages, Interest, Profit and Loss, Discount, Mixture and Allegation, Time and distance, Time & Work, Basic algebraic identities of School Algebra, , Factor, Heights and Distances. A.P. & G.P. Series

Reasoning

Analogies, similarities and differences, space visualization, spatial orientation, problem solving, analysis, judgement, decision making, Visual memory, discrimination, observation, relationship concepts, arithmetical reasoning and figural classification, arithmetic number series, non- verbal series, coding and decoding, Word Building statement conclusion, syllogistic reasoning , puzzle, Venn Diagrams , Space Visualization , Symbolic/Number Classification, Figural Classification etc.

General English

Error recognition, fill in the blanks (verbs, Preposition etc.) synonyms, antonyms, spelling/detecting Mis-spelt words, idioms & phrases, one word substitution, sentences structure, Sentence completion, shuffling of sentence parts, shuffling of sentences in a passage, comprehension passage

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SYLLABUS FOR PAPER-II : MATERIALS MANAGEMENT(Post Code 21)

Basic Principles and Practices

- Concept and details of Integrated Materials Management System.
- Importance and scope of Materials Management.
- Supply Chain Management.
- Make or buy or Outsourcing and Vendor Analysis.
- Value Analysis.
- Elements of general management including Planning, Organizing, Directing, Coordinating and Controlling.
- Business Correspondence.
- Application of Computers in Purchasing.

Purchase Management

- Purchasing Organizations.
- Purchasing Cycle and Contracts/ Purchase Orders.
- Ethical Concepts in Purchase.
- CIL Purchase Manual 2004 and its amendment.
- Sourcing Supplier Evaluation.
- Purchasing Cycle.
- Tendering- Scrutiny of indents, preparation of tender documents, Evaluation of tenders and Award of orders etc.
- Economic Ordered quantity.
- Lead Time Analysis.
- Legal aspect of purchasing: Indian Contract Act, Sales or Goods Act, Negotiable Instrument Act, Indian Companies Act, Sales Tax Act, Octroi, Indian Patent Law, Arbitration Act, Excise and Customs Act, INCOTERMS, Letter of Credit.
- CVC Circulars / guidelines
- Integrity Pact – Standard Operating Procedure
- Competition Commission of India
- E-procurement guidelines, use of Digital signature certificate
- Documentation & Process relating to Imports

Store and inventory Control Management:

- Online Materials Management System
- Standardization and Codification
- Stores functions, Types of Stores, Stores Identification System, Receipts, Inspection, Storage Procedure, Preservation Procedure, Safety and Security aspects, Issue System, Disposal of unserviceable scrap including survey off and disposal activity, stock verification and store accounting, store records, legal aspects of store keeping

- Store Accounting.
- Material handling packing and transportation systems.
- Inventories- Definition- Classification of Inventories- Merits and Demerits of Inventories.
- Need for Inventory, Inventory cost, inventory control measures, (ABC, XYZ Analysis- VED, GOLF, FSN- HML etc.). Determination of economic ordered quantity, Forecasting Techniques, Determination of safety stocks, spare parts Inventory.
- Material Handling Systems and equipments, Economic aspects of Materials handling and Transportation, Comparative Transportation costs, Issues relating to selection of carriers.
- Insurance and Responsibilities of the different stake holders.

Computer Awareness and Information Technology:-

- Introduction to Computer Concepts.
- The Basic Computer Architecture.
- Database Management Systems.
- File: Concept of File, File Organisation, Techniques, Sequential, File Handling Functions- Sorting, Merging, Updating.
- Tabulation of data in Statical Charts & Graphs.
- Introduction to Viruses and Vaccines.
- Computer Networks.
- Internet & Multimedia.